

# CANDIDATES

INTERNATIONAL PROGRAMMES

BACHELOR IN INTERNATIONAL MANAGEMENT MASTER IN MANAGEMENT MS®, MSc®







# THE FUTURE BELONGS TO EXPLORERS



Founded in 1871 and a member of a circle comprised of the top 1% of business schools holding both AACSB and EQUIS accreditations in the world, EM Normandie gives its students the means to embrace their personal and professional development. Faithful to its signature "Old School, Young Mind", the School draws on its past experience to develop an innovative pedagogy and welcomes its international students to the heart of the EM Normandie Experience.

Having the courage to never settle and the audacity to offer an innovative version of the learning experience is in EM Normandie's DNA. These choices, essential and embraced, have enabled the School to occupy a prominent place in national and international rankings, to go beyond the borders of France, and to be able to count on its many academic and professional partners to support it in its outreach.

In line with these objectives, EM Normandie is developing the four pillars of its pedagogy with the aim of placing you at the centre of your personal development and your professional success.

To facilitate your integration in an ultra-competitive labour market, the School has been exploring synergies with the business world and earning trust from companies worldwide. Through innovative pedagogical approaches such as the Career Path, experiences abroad and comprehensive work-study programmes, EM Normandie puts you at the helm of your future.

The School is committed to developing and educating leaders who will make a difference for the future. Central to its success is the ability to transform students and impact their critical thinking and vision of the world. EM Normandie will provide enthusiastic teaching methods and an unforgivable experience through intercultural awareness, adaptability, and networking opportunities to thrive in a global and fast-changing world. We hope that you will make the most out of your journey at EM Normandie: discover our campuses and regions, learn a different culture and language, dive into our social life and become part of our community.

> Élian PILVIN Dean, EM Normandie





5,000

full-time and part-time students



full-time faculty members



97%

PhD holders amongst management lecturers



+008

external contributors and professionals



400

staff members



200+

international partner universities



5,000

partner companies



20,000

alumni in 100+ countries



is an American accreditation that highlights the School's strengths: constant improvement of training, strong internationalisation, close links

with the business world, educational innovation and research, culture of proximity and strength of its network. Only 5% of business schools in the world hold this label.



With the award of the EQUIS international accreditation, EM Normandie has joined the very select club of 183 accredited universities

and business schools worldwide. This label rewards the School's anchoring in its territory, characterised by excellent relations with companies, the internationalisation of its programmes, an innovative pedagogy, and an important network of graduates.





EM Normandie's Bachelor in Management and Master in Management are recognised by the French Ministry of National Education, providing students with an official title to validate their training internationally.



EM Normandie is ranked 83rd in the QS



Launched in 2019 by Campus France, the 'Bienvenue en France' label is the result of a national quality assurance process. It measures and promotes initiatives to welcome international students in higher education. EM Normandie has obtained the highest rank, 3 stars, for a period of 4 years.



EM Normandie is ranked 80th in the Financial Times' list of the 90 best Masters in Management programmes in the world (2020).



Management Masters Rankings' list of the 148 best Masters in Management programmes in the world (2020).



em-normandie.com/en/accreditations

em-normandie.com/en/rankings

# ONE SCHOOL, A WORLD OF OPPORTUNITIES

International at heart, EM Normandie places your mobility and your professional opportunities at the centre of its strategy. With five campuses in France, England and Ireland, in cosmopolitan and atypical cities, the whole world comes to you. Discover what makes each one of them unique and find your next destination.

#### **LE HAVRE**

A coastal city, dynamic and rich in contrasts, Le Havre is an interface to the world located at the mouth of the river Seine. Its thriving economic activity is developing against a backdrop of urban modernization, brimming with opportunities. Its pleasant climate, downtown beach and numerous parks complete a city on a human scale that encourages cultural, sporting and social activities throughout the year.

For this new school year 2021, the new campus will blow out its first candle! Ideally located in the heart of the Le Havre student life, and just a few minutes from the downtown area classified as a UNESCO World Heritage Site, this ultra-modern campus combines EdTech classrooms, collaborative spaces and relaxation areas perfectly adapted to live an unforgettable and cosmopolitan experience.



#### **PARIS**

From the Louvre Museum to the Arc de Triomphe, the city of Paris abounds in cultural places unique in the world. Economically, the Greater Paris region is home to many of the main flagships of the French and global economy, not to mention a multitude of start-ups offering students good prospects for professional integration.

Ideally located a few minutes away from the Eiffel Tower, the Paris campus benefits fully from the economic and cultural effervescence of the city. Thanks to infrastructures designed for your well-being, make your Parisian adventure as pleasant as it is productive.



### **OXFORD**

With more than 38 academic institutions, including one of the world's top universities, the city of Oxford is designed for students and their education, but not only! This atypical city, welcoming millions of tourists every year, has many other assets to offer: museums (free of charge), covered markets, not to mention walks on the river on board a famous punt, the city of the "Dreaming Spires" will conquer you.

Living the EM Normandie Experience with a hint of British culture is what gives the Oxford campus its charm. Located just a short distance from one of the best universities in the world, it invites you to live an enriching experience at all levels: educational, cultural and, of course, international! To allow you to flourish in ideal conditions, you will find all the necessary comfort and infrastructure on campus, from the library to the gym and cafeteria.



## **DUBLIN**

Small in size but big in character, the cosmopolitan city of Dublin promises a unique experience on your journey to EM Normandie. In addition to being one of the most popular tourist destinations in Europe thanks to its human size, its folklore and its proximity to nature, the Irish capital has attracted many start-ups and large international companies (Google, Microsoft, Amazon...). Did you dream of discovering the Irish way of life while increasing your professional opportunities? Welcome to Dublin!

The School's Dublin campus, strategically located between the booming business centre and the city's liveliest neighbourhoods, is the ideal place to capture the atmosphere of this atypical city. Its human scale, new infrastructure and nascent community life make the Dublin campus an adventure not to miss.



# CAEN

The city of Caen is a reflection of its inhabitants: discreet, friendly, but dynamic and worth knowing! Thanks to its city centre, which gives pedestrians the upper hand, its numerous cultural spaces and its famous student carnival, discover a place where it feels good to live in and study halfway between land and sea.

The Caen campus welcomes the largest number of students and provides all the characteristics of a true EM Normandie Experience. Located in the heart of a research centre and just a few minutes by tramway from the city centre, blossom in premises designed for your well-being, your student life and your success.

# **BACHELOR IN** INTERNATIONAL MANAGEMENT

AFTER THE HIGH SCHOOL **DIPLOMA** 



LE HAVRE 🕕 🍪

**SEMESTERS 1 AND 2** 

Acquisition of foundations in management



#### **ASSOCIATIVE PROJECT**

Operational involvement in an association internal to the School (BDE, EM Cup'...)

#### **COMPULSORY INTERNSHIP**

6 to 12 weeks in France or abroad Get to know the Business world

BMI2

LE HAVRE

PARTNERS UNIVERSITIES

**SEMESTERS 1 AND 2** 

Le Havre 🏶

Deepening of foundations in management





**SEMESTERS 1 AND 2** 

Abroad in one of our partner universities

Germany Canada Chile China South Korea **Emirates (UAE)** Spain **Finland** Georgia Hungary India Indonesia

Ireland

**Japan** 

**Kuwait** 

Latvia

Lithuania Morocco Mexico Norway The Netherlands Romania **United Kingdom** Russia Senegal Slovakia Switzerland **Taiwan** Turkey USA Vietnam

BMI3

NOUVEAU

LE HAVRE ① 🏶 PARIS (1) **PARTNERS** UNIVERSITIES

**SEMESTERS 1 AND 2** 

Le Havre 🕕 🏶

Business Game + 5 electives + 1 option of choice:

Service Industries - Digital Business - Logistics

#### **COMMUNITY PROJECT OR ASSOCIATIVE PROJECT**

Operational involvement in an association external (Banque Alimentaire, club de sport...) or internal to the School (BDE, EM Cup'...)



Double degree abroad in a partner university

#### **COMPULSORY INTERNSHIP**

12 to 24 weeks in France or abroad Acquire experience in relation to your chosen option



**WORK-STUDY PROGRAMME - 1 YEAR** 

Le Havre or Paris NEW

Become part of a company while finishing your degree



Logistique et Commerce International Le Havre



Double degree abroad in a partner university



**COMPULSORY INTERNSHIP** 

12 to 24 weeks in France or abroad Acquire experience in relation to your chosen option



**WORK-STUDY** PROGRAMME - 1 YEAR Le Havre or Paris NEW

Become part of a company while finishing your degree

With its many options, internship opportunities and semesters of study abroad, the Bachelor's Degree in International Management gives you, in just 3 years, all the knowledge, openness to the world and experience to start a career thanks to innovative pedagogical methods that are:

- Bespoke: choose your career and the options that suit you best: foreign languages, expatriation destination, double degree, or a final year option.
- Business-oriented: with two mandatory internships in France or abroad during the first and third year of the Bachelor's Degree. International students can also do their compulsory internships in a foreign country.
- International-oriented: with 2 semesters abroad in one of our partner universities.

BMI3

The third year of the Bachelor's Degree in International Management is a decisive step in your training. With

Post Bac+2 access, it allows you to choose between four options:

Logistique et commerce international

> Le Havre () The Logistics and

International Trade option provides expertise on the entire supply chain for all

- Approvisionnement
- Gestion des stocks
- Distribution

industries:

- Modes de transport
- Marketing international Etc.

International Business

Le Havre () 🏶

The International Business option provides expertise on exchange:

- Business Ethics
- Intercultural Management

all aspects of international

International Marketing

Etc.

Both options include a

compulsory three-to-fivemonth internship in France or abroad.

Work-study programme in 1 year Le Havre and Paris

Immediately apply the lessons

learned in class, become an employee of a company, get a job before earning your degree.\*

Double degree abroad () 🛞

Students entering the School

in BMI1 can earn a double degree in BMI3 by enrolling in a partner university. \*Applicable only for international students who spent at least one year



file Bachelor's Degree offers an exciting programme amongst a group of students from all over the world, and the opportunity to explore other cultures abroad. Seduced by the atmosphere, the quality of the teaching and the proximity with the teachers, EM Normandie was the right choice for me..

Shonnead, Bachelor International Management

Courses taught 100% in English.

# MASTER IN MANAGEMENT

**AFTER 3 YEARS IN HIGHER EDUCATION** 



LE HAVRE ① 🍪

#### **EXPERTISE TRACK (1)**

Common core curriculum + one major to choose from: Finance, Marketing, **Supply Chain Management** 

OR

#### **GLOBAL TRACK**

S1 and S2: courses taught 100% in English



#### **OPTIONAL INTERNSHIP**

2 to 3 months in France or abroad Acquire experience in relation to your chosen career orientation

**OPTIONAL GAP YEAR** 

**OPTIONNAL YEAR FOR PERSONAL** AND PROFESSIONAL DEVELOPMENT

6 months internship in a company, in France or abroad



6 months professional experience under employment contract\*

6 months humanitarian experience under volunteering contract\*

6 months business start-up project with "l'Incubateur Ecole'

CONTRÔLÉ



**M2** 

CAEN LE HAVRE ● PARIS **(4)** OXFORD **(49)** DUBLIN

Select your course taught in French or in English within 20 majors



Double degree 100% in English from a partner university or school (in France or abroad)

#### **IN-COMPANY CONSULTING PROJECT**

Related to the major chosen

#### **COMPULSORY INTERNSHIP**

6 months in France or abroad End-of-study internship: make your entry into the business world

OR

TRACK WORK-STUDY\*\*



M1 : multi-specialised courses ⊕ ⊕
M2 SEMESTER 1: multi-specialised courses ⊕ ⊕
M2 SEMESTER 2 : multi-specialised courses ⊕ ⊕ or 1 major of your choice
Achats/Supply Chain - Marketing Digital - Finance
Rythme : 1 week at school, 3 weeks in a company

\*\*track-alter\*\*



EM Normandie ranks 83rd in the QS World University ranking of the world's best Master's degrees in Management (2020).



EM Normandie ranks 80th in the Financial Times ranking of the best Master's degrees in Management in the world (2020).

\* Experience subject to administrative authorization. \*\* available under conditions

The Master in Management offers many options to students and the opportunity to change campuses or tracks. Regardless of your profile and project, create your own story.

the final year of the Master in Management lets you select one specific domain of expertise among 20 available.

MSc Artificial Intelligence for Marketing Strategy, Paris campus in collaboration with EPITA ⊕: Become a professional capable of using AI in a marketing context to improve a company's decision-making process and performance. From 2022 (under conditions)

Banking, Finance and FinTech, Oxford Campus 😂: Acquire the expertise of an executive with a strong financial culture and the ability to understand new trends in this fastgrowing sector.

#### Digital Sales, Dublin Campus 😂 :

Become the leader of the next generation of Sales and use technology to transform your online interactions into offline conversations that bring revenue. Learn how to leverage digital channels, deploy engaging strategies, and connect with B2B and B2C buyers.

MSc Financial Data Management, Caen Campus 49: Develop comprehensive knowledge to become a recognised expert in the fields of finance, database management, predictive tools and the management of multidisciplinary teams.

International Business, Le Havre Campus 😵 : Work in an international environment with a 360° vision of fields ranging from management to finance, marketing and human resources.

MSc International Events Management, Paris Campus ⊗: Build the necessary expertise to perform in all facets of event management, whether organizing or promoting events for the general public or professionals, in France or

#### MSc International Logistics and Port Management,

**Le Havre Campus** (2) : Become an expert on all issues related to international logistics flows and management in a port environment.

MSc International Marketing and Business Development, Caen Campus : Acquire the skills, knowledge and qualities necessary to excel in the fields of marketing and negotiation in an international environment with strong cultural distinctiveness.

MSc Marketing and Digital in Luxury and Lifestyle, Paris Campus 😂 : Put yourself in the position of a marketing and digital marketing expert in the fields of luxury and lifestyle, from fashion to perfume, from luxury hotels to gourmet cuisine.

Strategy, Transformation and Responsible Management, Paris and Dublin Campuses : Develop the strategic, managerial and behavioural skills needed to lead strategic transformation and drive environmental and digital

MSc Supply Chain Management, Le Havre Campus ♠ ↔: Start your career as an expert capable of redesigning physical and information flows to implement the best strategy.

Audit et Finance d'Entreprise, Campus du Havre 🙆 📵

① : Formez-vous aux métiers de l'audit, du contrôle de gestion, de la banque et de la finance pour occuper des postes à responsabilités opérationnelles.

Entrepreneuriat Digital, Campus de Caen 🚇 🕕 : Développez un profil à la fois généraliste et spécialiste en vous concentrant sur la dimension digitale du développement d'une entreprise.

Manager des Ressources Humaines, Campus de Paris ■ ① : Détenez toutes les clés pour gérer le champ des outils de la gestion des ressources humaines sous l'angle du management des compétences.

Informations Systems Management (Manager des Systèmes d'Information et du numérique), **campus du Havre** ① : Devenez un expert des systèmes d'information, capable de manager aussi bien les nouvelles technologies que les hommes. Apprenez à développer une vision d'entrepreneur moderne, sachez identifier une idée prometteuse et développez les compétences pratiques indispensables à l'exécution d'un projet de création de

Marketing, Communication et Ingénierie des Produits Agroalimentaires, en partenariat avec UniLasalle Rouen : Devenez un cadre spécialiste de la filière agroalimentaire avec la double compétence : technique et gestionnaire.

Stratégies de Développement et Territoires, campus de Caen (A) (I): Devenez un spécialiste du développement local, du marketing territorial et du développement économique, au service des entreprises et des territoires.

Stratégie Digitale et Innovation, Campus de Paris Devenez un acteur majeur dans tous les aspects de la transformation digitale d'une entreprise : stratégiques, commerciaux, business model, systèmes d'information

Stratégie Marketing et Développement Commercial, Campus du Havre (A) (1): Préparez-vous à des postes à responsabilité opérationnelle ou stratégique dans les métiers de la vente, de la communication et du marketing.

Supply Chain, Logistique et Innovations, Campus **du Havre** ① : Devenez une expert capable de diriger des chaînes logistiques globales, de mettre en oeuvre des stratégies logistiques efficaces et de gérer des flux internationaux.

6 months in France or abroad End-of-study internship: make your entry into the business world

Available as a work-study track. Study Courses taught 100% in English. Option providing 3 exemptions from the DSCG (Superior Diploma of Accounting and Management).

MSc Possibility of obtaining a double degree "Programme Grande École and MSc®" (under conditions) emphasising complementary cross-disciplinary skills.

# MSc®, MS®

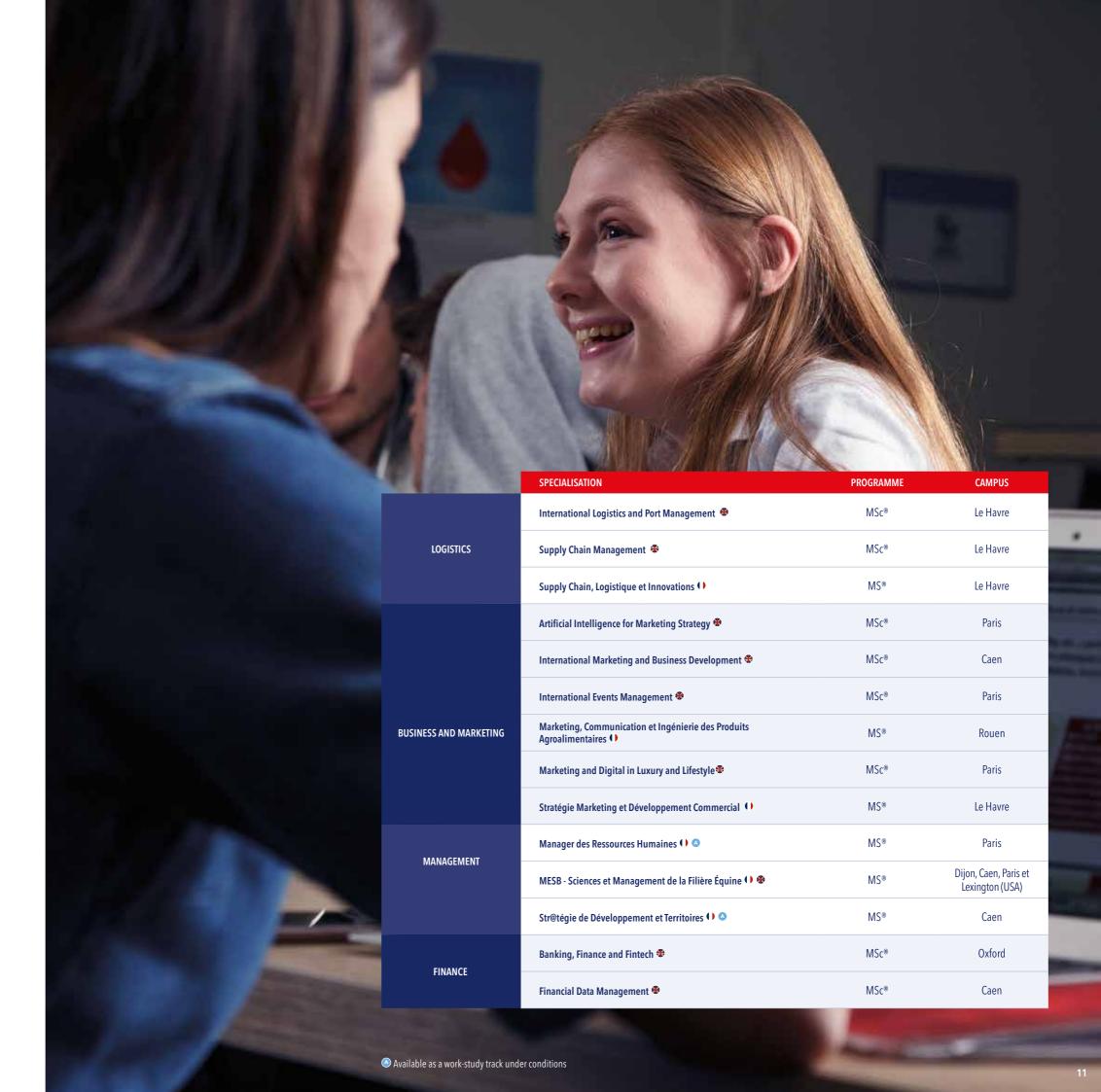
MSc® (Master of Science) and MS® (Mastère Spécialisé) programmes combine training seminars with consulting projects and in-company challenge periods with a pronounced international orientation. MSc programmes are taught 100% in English while Mastères Spécialisés® programmes are mostly taught in French.

#### Highlights:

- Develop multiple expertise
- Enrich your professional network
- Proven career booster

Normandie, I felt like I had chosen the perfect experience for me. I was impressed by the quality and variety of the courses taught by international experts. Thanks to the support of the International Department of the School and the many social events organised throughout the year, I was able to feel comfortable while discovering France and its culture.

Kim, MSc® International Events Management student







### INTERNATIONAL **MARKETING AND BUSINESS DEVELOPMENT**

CAEN



The MSc International Marketing and Business Development programme provides the skills, knowledge and qualities necessary to excel in marketing and negotiation in a highly culturally differentiated international environment.

With courses focusing on behavioural know-how such as International Interaction and Interpersonal Negotiation, become aware of the intercultural dimensions of human relations, the different management methods possible throughout the world and develop the skills necessary to manage intercultural relations in an international context.

At the end of your training, move towards positions such as Category Manager, International Sales Manager, Import-Export Manager...

#### Programme overview

- International Business and Trade
- Marketing and Negotiation in a Cross Cultural Context
- Intercultural Management
- Interpersonal Negotiation
- Web-Marketing
- Region specific issues (Asia Pacific, South America, Latin America, North America, Africa and Middle East, Europe, Russia and Scandinavia).

#### Professional experience

- 1 five-week in-company Junior Consulting Project: Marketing or Cross Cultural Communication. Projects are found and validated by the programme team.
- 1 two-week Challenge: Negotiation or Cross Cultural Marketing
- 1 four-to-six-month internship
- 1 business trip with the class

#### **Career opportunities**

- Head of Exports/Imports
- Product Manager
- International Brand Manager
- International Sales Manager
- International Project Manager
- International Marketing Consultant

#### Duration

15 months

# **MANAGEMENT**





The MSc International Events Management programme trains managers capable of working in all facets of events management, whether it be the organization or promotion of events for the general public or professionals, in France

With committed courses such as Sustainable Development and Management, integrate the impact of what Sustainable Development issues will have on the planning, design and operational management of tomorrow's events.

At the end of your training, move on to positions such as Event Project Manager, Press Relations Manager, Client

- The stakes of the International Events Industry (including
- Digital Strategies in Events)
  Events Marketing: Brand Management, Communication and Media Relations
- International Project Management
- Events Risk Management
- Partnerships and Sponsoring for International Events
- Sustainable Development and Events

- 1 two-week Challenge in Semester 1
- 1 four-week Junior Consulting Project in Semester 2
- 1 two-week Challenge in Semester 2
- Field visits to French companies specialised in Events
- 1 business trip to Las Vegas
- 1 four-to-six-month internship

- Head of Events Projects in Agencies, Hotels, Convention
- Head of Event Communication
- Head of Media Relations
- Customer Executive
- **Business Developer**

15 months



# **INTERNATIONAL LOGISTICS AND PORT MANAGEMENT**

CAMPUS **LE HAVRE** 



The MSc International Logistics and Port Management programme provides expertise on all issues related to the global management of logistics flows in a port environment.

Through innovative courses such as Sustainable Warehouse and Distribution Management, learn how the design of a storage unit can impact warehouse operations and its role in the success of a supply chain.

At the end of your training, move on to positions such as Logistics Project Manager, Port Platform Manager, International Transport Organizer...

#### Basics of Logistics

- Basics of Operations Management
- Logistics Performance
- Transport Modes
- International Trade
- International Logistics and Port Management

#### Professional seminars

- Logistics Flows Modelling Challenge
- Logistics Flow Optimisation Challenge Serious Games
- 1 four-to-six-month internship

- International Flows Manager
- Logistics Consultant
- International Logistics Project Manager
- Head of Import and Export
- International Logistics Customer Service Representative
- Operations and Logistics Coordinator

15 months

LE HAVRE



The MSc Supply Chain Management programme trains managers capable of redesigning physical and information flows to implement the best strategy.

With the "Procurement and Purchasing" course, understand the technical aspects of the purchasing function, know how to behave during negotiations and manage purchasing strategies and processes in an international context.

At the end of your training, move on to positions such as Supply Chain Manager, Industrial Operations Manager, International Buyer...

#### **Programme overview**

- Logistics
- Operations Management
- Perfomance in Logistics
- Supply Chain Management Value Management
- Demand Management

#### **Professional Experience**

- Professional seminars
- Logistics Flows Modelling Challenge
- Logistics Flow Optimisation Challenge
- Serious Games
- 1 four-to-six-month internship

#### **Career opportunities**

- SCM Project Manager Operations Director
- Warehouse Operations Leader
- Demand Planning Specialist Global Supply Chain Manager
- Head of Procurement

### Duration

15 months





### **FINANCIAL DATA MANAGEMENT**





The MSc Financial Data Management programme trains experts in the fields of finance, database management, predictive tools and the management of multidisciplinary

Thanks to the Performance Modeling course, master the main methods of management control, adopt the right reflexes in the construction of data architecture and define performance indicators to integrate them into a management tool.

At the end of your training, you will be able to work as a Cash Manager, Risk Manager, Head of Financial Communication...

#### Programme overview

- Financial Analysis
- Strategic Environment Awareness
- Data Ethics and Law
- Financial Issues in Mergers and Acquisitions

#### **Professional Experience**

- Mission: Prepare for a company's digital transformation
- Mission: Use data management tools
- Academic Research Partnership with a company
- Finance Bootcamp (tutored projects)
- Professional thesis
- 4-to-6 month Internship

#### **Career opportunities**

- Junior Finance Executive
- Cash Manager
- Credit Manager
- Performance Manager
- Head of Financial Communication
- Risk Manager

#### **Duration**

15 months

**DIGITAL IN LUXURY** AND LIFESTYLE

PARIS



The MSc Digital Marketing in Luxury and Lifestyle programme trains marketing and digital marketing executives in the fields of luxury and lifestyle, from fashion to perfume, from luxury hotels to gourmet cuisine.

With a course focusing on Brand Management in the luxury sector, learn how to manage the reputation of a luxury brand and enhance its image with its audience.

At the end of your training, move on to positions such as of Brand Manager, Traffic Manager, Customer Experience

- Personal and Professional Branding in Luxury
- French Touch and Know-how in Luxury
- Production, Operations, Purchasing and Supply Chain in Luxury
- Event Strategy in Luxury and Digital

- Digital and Mobile Marketing Strategies in Luxury and Consulting Project
- Brand Management in Luxury Consulting Project Professional Thesis
- 4-to-6 month internship
- 1 business trip with the class

- Product Manager
- Digital Marketing Manager
- Customer Experience Manager
- **Events Manager**
- CRM Manager
- Category Manager
- Traffic Manager
- Community Manager

15 months



## **ARTIFICIAL INTELLIGENCE** FOR MARKETING **STRATEGY**







The MSc Artificial Intelligence for Marketing Strategy programme trains professionals capable of using AI in a marketing context to improve the decision-making process and the performance of a company.

Through the Data Science course, learn how to use the power of Artificial Intelligence to process a large volume of information and make the right decision.

At the end of your training, move on to positions such as Data Analyst, Marketing Scientist, Marketing Strategist...

In partnership with EPITA.

#### **Programme overview**

- Data protection
- Operational Marketing Concepts
- Introduction to Deep and Machine Learning
- Communication for Leaders

#### **Professional Experience**

- Learning trip to Dublin
- 1 four-to-six month internship

#### **Career opportunities**

- Data Enabler
- Data Visualization Consultant
- Marketing Data Analyst
- Entrepreneur
- Customer Intelligence Manager
- E-marketer
- Operational Researcher
- Business Intelligence Consultant

#### **Duration**

18 months

# **MSc®**

## BANKING, FINANCE **AND FINTECH**



CAMPUS

The MSc Banking, Finance and FinTech programme trains executives with a strong financial culture and an understanding of new entrants to this growing industry.

Through courses focused on Blockchain, master the key concepts of this technology, build simple applications based on open source frameworks and gain dual technical and business skills.

At the end of your training, move on to positions such as Strategic Analyst, Business Web Developer, Project Manager...

- Accounting and Finance
- Banking
- Information Systems and Tools
- Entrepreneurship and Management

- 2 Challenges: one with a FinTech company and the other
- Visits to FinTech companies and banks in the London Financial Centre
- Conferences with the broader Oxford business and academic
- 1 four-to-six-month internship 1 business trip with the class

#### Management Consulting

- Distance Client Counsellors
- Strategic Analysts Web Business Developers
- Project Manager

15 months

I have just had an incredible experience at EM Normandie while finishing my studies with a MSc\* in International Marketing and Business Development. During this year spent with students from all over the world, I was able to discover other ways of thinking and seeing the world. Thanks to ongoing practical cases such as the adaptation of the marketing mix of a French luxury product to the characteristics of the Chinese market, I was able to better understand the challenges of globalisation. This year has been very rewarding for my professional future. I recommend this programme to anyone who wants to give their career an international dimension.

> Jennifer, Graduate 2018, MSc® International Marketing and **Business Development**

# POSTGRADUATE PROGRAMMES IN FRENCH: MASTÈRES SPÉCIALISÉS®

Le MS Stratégie Marketing et Développement Commercial est une formation de qualité qui permet d'acquérir une double compétence dans le domaine de la relation client de manière globale. Grâce au savoir dispensé lors de ma formation, je dispose désormais de toutes les clés pour créer une entreprise de E-commerce.

Rachel, diplômée 2018, MS® Entrepreneurs



# STR@TÉGIE DE **DÉVELOPPEMENT ET TERRITOIRES**

CAMPUS CAEN





Le MS Stratégie de Développement et Territoires forme des spécialistes du développement local, au service des entreprises et des territoires.

À travers des enseignements comme Stratégies et Politiques de Développement, maîtrisez les principes du financement et des marchés publics, de l'économie touristique et résidentielle et du marketing territorial.

À la fin de votre formation, orientez-vous vers des fonctions de Responsable du développement économique, Ingénieur d'affaires territorial, Lobbyiste...

#### Aperçu du programme

- Outils et analyse territoriale
- Stratégies et politiques de développement
- Transition, durabilité et territoires
- Entreprises, développement économique et territoires

#### **Expérience professionnelle**

- Voyages d'études à Bruxelles, Oxford et Southampton
- Enquêtes et traitement d'enquêtes
- Séminaires d'intelligence territoriale
- Stage de 4 à 6 mois

#### Opportunités de carrière

- Responsable du développement économique
- Chargé de missions création et développement des entrenrises
- Développeur économique
- Ingénieur d'affaires territorial
- Chef de projet en développement local
- Agent de développement local

#### Durée

15 mois

Available as a work-study track under conditions.



## **MANAGER DES RESSOURCES HUMAINES**







Le MS Manager des Ressources Humaines apporte les compétences essentielles pour faire évoluer les collaborateurs et créer les conditions d'une organisation du travail qui développe les compétences des individus

Via le cours GRH à l'ère du Digital, explorez la digitalisation des pratiques de gestion des ressources humaines et découvrez comment les responsables ressources humaines accompagnent la transformation digitale d'une entreprise.

À la fin de votre formation, orientez-vous vers des fonctions de Responsable recrutement, Talent Acquisition Specialist, Manager du changement organisationnel...

#### Aperçu du programme

- Comprendre la fonction RH
- Gestion individuelle des RH
- Management des compétences Gestion collective des RH
- Pilotage stratégique des RH

#### Développement stratégique des RH

#### Expérience professionnelle

- Mission en entreprise : start-up RH
- Mission en entreprise : grands groupes RH
- Challenges encadrés par des professionnels Stage de 4 à 6 mois

#### Opportunités de carrière

- Chargé/Responsable recrutement
- Chargé/Responsable formation
- Consultant en entreprise
- Responsable de la GPEC
- Manager du changement organisationnel

#### Durée

15 mois

Available as a work-study track under conditions.



### MARKETING, COMMUNICATION **ET INGÉNIERIE DES PRODUITS AGROALIMENTAIRES**

UNILASALLE ROUEN



Le MS Marketing, Communication et Ingénierie des Produits Agroalimentaires forme des cadres supérieurs spécialistes de la filière agroalimentaire.

Grâce à des cours comme Nouvelles tendances de consommation. maîtrisez les tendances clés qui vont structurer la consommation future des produits agroalimentaires et mesurez leur impact sur les marques et les distributeurs.

À la fin de votre formation, orientez-vous vers des fonctions de Category Manager, Consultant Marketing, Responsable développement...

#### Aperçu du programme

- Nouveaux comportements alimentaires
- Marketing et commercialisation des produits agroalimentaires
- Big Data et stratégie de communication
- Techniques d'innovation en agroalimentaire
- Management de projet agroalimentaire

#### **Expérience professionnelle**

- Serious Game centré sur une stratégie marketing d'une
- Challenge : révision d'une gamme de produits alimentaires
- Projet Mark'eating
- Stage de 4 à 6 mois

#### Opportunités de carrière

- Chef de produit
- Category manager
- Responsable marketing
- Responsable trade marketing
- Consultant marketing
- Chargé de communication

#### Durée

15 mois

MS®

# STRATÉGIE **MARKETING ET DÉVELOPPEMENT COMMERCIAL**



Le MS Stratégie Marketing et Développement Commercial forme des professionnels des métiers du Marketing, du Marketing multicanal, de la communication et du commercial.

Grâce au cours de Stratégie Marketing, appropriez-vous et mettez en pratique les principaux concepts du marketing pour concevoir vous-même une stratégie via le simulateur

À la fin de votre formation, orientez-vous vers des fonctions de Responsable commercial, Chef de produit, Responsable de point de vente...

#### Aperçu du programme

- Négociation commerciale et technique de vente
- Marketing industriel et achats
- Marketing et stratégie commerciale
- E-Marketing
- Gestion de marque
- Stratégie marketing

#### Expérience professionnelle

- Colloques
- Mission marketing et stratégie commerciale en entreprise
- Challenge développement commercial
- Challenge e-marketing
- Stage de 4 à 6 mois

#### **Opportunités de carrière**

- Responsable commercial
- Chef de produit Responsable marketing
- Business developer
- Consultant

#### Durée

15 mois

## SUPPLY CHAIN, LOGISTIQUE • **ET INNOVATIONS**



MS MASTÈRE SPÉCIALISÉ

Le M2 Supply Chain, Logistique et Innovations forme des experts capables de diriger des chaînes logistiques globales par la valeur, de mettre en œuvre des stratégies logistiques efficaces et de gérer des flux internationaux face aux innovations technologiques et managériales.

Via des cours comme l'introduction à la logistique, obtenez une vision à 360° du secteur de la logistique, de ses activités et de ses différences avec le domaine de la supply chain.

À la fin de votre formation, orientez-vous vers des fonctions de Supply Chain Manager, Responsable de flux, Acheteur...

#### Aperçu du programme

- Logistique durable
- Management des opérations
- Audit et contrôle logistique
- Transport multimodal

#### **Expérience professionnelle**

- Projet SAP
- Serious game : French connection
- Thèse professionnelle
- Stage de 4 à 6 mois

#### Opportunités de carrière

- Supply Chain Manager
- Responsable des opérations industrielles
- Responsable de flux
- Acheteur(euse)
- Responsable de projets logistiques
- Responsable innovation digitale
- Responsable des opérations portuaires

#### Durée

• 15 mois



# MESB – SCIENCES ET MANAGEMENT DE LA FILIÈRE EQUINE







Intégrez l'unique formation Bac+6 dédiée à la filière équine en France!

Né d'une volonté collective de chercheurs, d'experts en nutrition du cheval, de professionnels reconnus et du pôle de compétitivité Hippolia, le Mastère Spécialisé® MESB - Sciences et Management de la Filière Équine forme des futurs managers de la filière équine. Cette formation est co-portée par AgroSup Dijon, fondateur du MS, l'EM Normandie et l'Université du Kentucky (USA).

#### Lieux de formations

- AgroSup Dijon : campus de Dijon
   EM Normandie : campus de Caen et Paris
- Université du Kentucky : campus de Lexington (USA)

#### Aperçu du programme

- Management
- Conduite de projet
- Création d'entreprise
- Gestion
- Connaissance de la filière
- Sciences équines

#### **Expérience professionnelle**

- Mission professionnelle de 6 mois en entreprise
   Stage d'immersion professionnelle de septembre à décembre en France

#### Opportunités de carrière

- Directeur d'association équine
- Chargé de missions à l'international
- Assistant entraîneur
- Chargé de communication

#### Durée

15 mois





#### **FUNDING**

Various options are offered to help students fund their studies:

- Paid student jobs offered by the School's Junior Enterprise and Jobs Services
- Scholarship opportunities for high-profile students
- Work-study tracks

# BACHELOR IN INTERNATIONAL MANAGEMENT



#### Admission requirements

#### BMI1 Admission into the 1st year:

- Students holding non-French degrees (A Level, High School Degree Diploma).
- For courses taught in French, international students will be required to provide an official French language level certification (B2 level is requested).
- For courses taught in English, an official English language certification will be required (IELTS 5, TOEIC 750 or TOEFL 72).

#### BMI3 Admission into the 3<sup>d</sup> year:

- The programme is open to students having completed or in the process of completing a Bac +2 degree, or holding 120 ECTS (European credits) or an equivalent academic level.
- For courses taught in French, international students from non-French speaking countries will be required to provide an official French language level certification (B2 level).
- For courses taught in English, international students from a non-English speaking country will be required to provide an official English language level certification (IELTS 5, TOEIC 750 or TOEFL 72).

#### Admission process

#### The selection is a two-step process:

- **1.** The online application form *bachelor.em-normandie.com* in order to evaluate academic excellence and motivations.
- **2.** The selected applicants will be invited to an interview.

#### Calenda

EM Normandie Business School holds rolling admissions throughout the year. We strongly encourage applicants to submit their application early.

#### Required documents

CV, cover letter, copy of passport, diploma or certificate of attendance if you have not yet graduated, High School grades transcript, language certification depending on the profile..

No English language test score is required for students holding a degree from an English-speaking university.

**Application fees:** 50€

#### Apply online:

bachelor.em-normandie.com

# MASTER IN MANAGEMENT



#### Admission requirements

Students who hold a degree obtained after at least three years of higher education outside France (Licence degree, Bachelor's degree, Benke diploma, etc.) are eligible to apply.

Depending on the language of the programme chosen and on the candidate's native language, an official language certification may be required (for French, B2 level; for English, IELTS 6/TOEIC 790/TOEFL 83).

#### Admission process

#### The selection is a two-step process:

- **1.** Apply through the EM Normandie web site: master.em-normandie.com in order to evaluate academic excellence and motivations to pursue studies.
- **2.** The selected applicants will be invited to an interview.

#### Calendai

EM Normandie Business School holds rolling admissions throughout the year. We strongly encourage applicants to submit their application early.

#### Required documents

CV, cover letter, copy of passport, diploma or certificate of attendance if you have not yet graduated, university grades transcript, one or two recommendation letters (optional), language certification depending on the profile.

**Application fees:** 50€

#### Apply online:

master.em-normandie.com

# MASTÈRE SPÉCIALISÉ®



#### Critères et niveau requis

Le programme est ouvert aux étudiants titulaires d'un des diplômes suivants :

- Diplôme d'une école d'ingénieur ou de commerce, diplôme universitaire français ou diplôme professionnel cohérent avec le niveau BAC+5.
- Diplôme étranger équivalent aux diplômes français exigés cidessus.
- Diplôme de BAC+4 avec au moins trois années d'expérience professionnelle.
- A titre dérogatoire, le jury d'admission pourra considérer comme recevables certaines candidatures de niveau BAC+4 sans expérience professionnelle.
- Un niveau de français B2 est requis pour les candidats non francophones.

#### Procédure d'admission

#### La sélection se fait en deux étapes :

- **1.** Dossier de candidature en ligne pour en évaluer la qualité académique: *ms.msc.em-normandie.com*
- 2. Entretien de motivation avec un jury.

L'admission définitive du candidat est prononcée par le jury d'admission en fonction des résultats des deux étapes de sélection.

#### Calendrier

Des sessions de recrutement sont organisés tous les mois. Il est conseillé d'adresser votre dossier de candidature le plus tôt possible afin d'augmenter vos chances de sélection.

#### Pièces à fournir

CV, lettre de motivation, 1 ou 2 lettres de recommandation (optionnel), diplôme(s), relevés de notes, passeport, test de français si besoin.

Frais de dossier : 50€

#### Candidatures en ligne sur :

ms.msc.em-normandie.com

# MSc® PROGRAMMES



#### **Admission requirements**

#### Eligible to apply:

The programme is open to students having completed or in the process of completing:

- A four-year bachelor degree or equivalent.
- Language requirements for non-native speakers: IELTS 6/ TOEIC 790/TOEFL 83, or proof that English was the candidate's language of study or work for at least a year.

#### Admission process

#### The selection is a two-step process:

- The online application form ms.msc.em-normandie.com in order to evaluate academic excellence and motivation to pursue studies
- 2. The selected applicants will be invited to an interview.

#### Required Documents

CV, cover letter, copy of your passport, diploma or certificate of attendance if you have not yet graduated, university grades transcript, one or two recommendation letters (optional), and English test results.

No English language test score is required for students holding a degree from an English-speaking university.

**Application fees:** 50€

#### Apply online:

ms.msc.em-normandie.com

# CAREER

The Career Path is a complete system that combines classroom training, individual or group coaching sessions, training and simulations of recruitment interviews, CV audits, personality testing and access to an online platform full of tools and tutorials. It is available to EM Normandie students at every step of their training for all programmes.



# **GROW YOUR NETWORK** WITH ALUMNI EM NORMANDIE

Alumni EM Normandie is the association that brings together former and current EM Normandie students. With more than 20,000 members in France and abroad, it offers a range of valuable services to help you during your time at the School and accompanies you throughout your professional integration. Its website, designed as a social network, allows members to communicate easily, to consult all exclusive internships, workstudy and employment opportunities, to participate in Alumni events and to be accompanied by a mentor (graduate).

#### Saifeddine BEN SALAH

Graduate 2019 **Consultant AMOA SOPRASTERIA** 

#### **Bazoin Christian BAYILI**

Graduate 2019 Consultant business analyst CAPGEMINI

#### **Juan Sebastian JARAMILLO GUEVARA**

Graduate 2017 Supplier **AIR LIQUID** 

#### **Don Guillaume BOIMIN**

Graduate 2018 Consultant VIAREPORT

#### **Fany GUEMOUGNE**

Graduate 2017 AMOA-TEST UMANIS

- Identify and reveal your talents
- Learn to communicate and cooperate with others
- Design your professional project
- Demonstrate your added-value

International students can be helped with search and benefit from all Career Path serv

- Training modules on campus and
- Individual coaching sessions
- Co-development and feedback workshops
- Personal development tools and online platforms
- Access to a network of 20,000 EM Normandie alumni

According to the integration survey 2020 conducted by EM Normandie among the last three promotions of international graduates (2017,2018,2019



Average gross annual salary (with bonuses): 39,5 K€



- **97** % of graduates are satisfied with their job 95 % of graduates are satisfied with the training received at EM Normandie
- 92 % of graduates in work stay in France



94 % of international graduates in work are under open-ended contract

## **SECTORS**



# **THEY TRUST** THE SCHOOL

**EM Normandie works with** companies of all sizes, VSEs, SMEs and large corporations all over the world

























CAISSE D'EPARGNE











Challancin LCL spb













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# INTERNATIONAL AT HEART

With a network of over 200 partner universities around the world, two campuses abroad and international accreditations, EM Normandie has become a true global business school. More than 700 international students are welcomed every year on our campuses, and more than 1,000 students study abroad on exchange and dual degree programmes as part of their studies at EM Normandie.

The school's objective is to consolidate its international network and continue to build sustainable and comprehensive co-operations around the world. Internationalisation being at the heart of the school's mission, it not only supports student mobility but also engages its faculty in international projects and encourages them to entertain an international network for their teaching and research activities. In order to increase the diversity of the school's English-taught programmes, several international visiting professors are welcomed on the different campuses each year. We also are committed to developing internationalisation at home by recruiting international administration staff, ensuring english communication and developing a global mindset.



MORE THAN
40
NATIONALITIES
ON OUR
CAMPUSES



MORE THAN
200
PARTNERS
IN 60 COUNTRIES
AROUND THE WORLD



700
INTERNATIONAL
STUDENTS ON OUR
CAMPUSES



1,000
OUTGOING STUDENTS
ON EXCHANGE
PROGRAMMES EVERY YEAR



### **NEW ACCREDITED PARTNERSHIPS**

CURTIN UNIVERSITY - Australia
UNIVERSIDAD ADOLFO IBANEZ - Chile
UNIVERSIDAD DE LOS ANDES - Chile
UNIVERSIDAD ICESI - Colombia
AMERICAN UNIVERSITY IN CAIRO (AUC) - Egypt
HHL LEIPZIG GRADUATE SCHOOL OF MANAGEMENT - Germany

TECHNICAL UNIVERSITY OF MUNICH - Germany
INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD - India
RITSUMEIKAN ASIA PACIFIC UNIVERSITY - Japan
CATOLICA LISBOA BUSINESS SCHOOL (CPBS) - Portugal
CATOLICA PORTO BUSINESS SCHOOL (CPBS) - Portugal
ISCTE INSTITUTO UNIVERSARIO DE LISBOA - Portugal

NATIONAL CHENGCHI UNIVERSITY - Taiwan
KOC UNIVERSITY - Turkey
SABANCI UNIVERSITY - Turkey
URAL FEDERAL UNIVERSITY - Russia
KYUNGPOOK NATIONAL UNIVERSITY - South Korea
JÖNKÖPING UNIVERSITY - Sweden

UNIVERSITÄT ZÜRICH (UZH) - Switzerland
UNIVERSITY OF GRONINGEN - The Netherlands
UNIVERSIDAD DE MONTEVIDEO - Uruguay
AMERICAN UNIVERSITY IN DUBAI - United Arab Emirates
WASHINGTON STATE UNIVERSITY - USA

 $^{14}$ 

# CAMPUS LIFE

#### Five campuses, five different ways to enjoy EM Normandie.

With its multi-campus presence in France, England and Ireland, studying at EM Normandie means benefiting from the same level of academic excellence across the board, with a twist of cultural exception that makes each campus feel unique. Learn a new language, enjoy top-facilities, and find the best student society to join for your individual growth.

### **CAEN CAMPUS**

At the heart of a centre of research and teaching excellence, the campus includes five amphitheatres, open-access computer rooms, language laboratories, a media library, relaxation rooms, community life areas and a study room open until 10pm on weekdays. Student society life is very active on campus, with over 20 to choose from. Amongst them, the International Student Society is dedicated to welcoming international students and ensuring their successful integration to EM Normandie's family.

# **LE HAVRE CAMPUS**

Located just a few minutes away from the port, in the heart of the city, the new campus has all the amenities to make you feel at home away from home. With more than 15 student societies, life on campus can be the source of all sorts of professional and personal fulfilments. For international students who want to share experience with other expats, the Global Village student society is the association to join! With events such as orientation days, city visits and other cultural adventures, Global Village is making sure International students make the most out of their experience at EM Normandie.

### **PARIS CAMPUS**

The Paris campus is ideally located at the heart of the French capital, just a few minutes away from the Eiffel Tower. Students on campus are welcomed with an infrastructure designed for their well-being and can enjoy facilities encouraging collaboration. Do you want to experience the city of light from a student society's perspective? Choose from more than a dozen associations and make your experience in the city unforgettable. International students on campus can count on "Yakuz'EM": the students' bureau in charge of promoting students through various events organised throughout the year.

#### **OXFORD CAMPUS**

The campus greets you in Oxford's historic city centre, near the world-famous university, which is a bonanza for anyone wanting to acquire an international cultural orientation and take courses taught entirely in English. The campus houses a library, a cafeteria and a sports hall. In terms of leisure, Oxford will delight lovers of shopping, museums and worldwide cuisine. Student society life on the Oxford campus is blooming with many projects in development. International students arriving on campus are enrolled in a "buddy programme" where they are assigned a designated EM Normandie ambassador to teach them the ropes of the city and facilitate their integration.

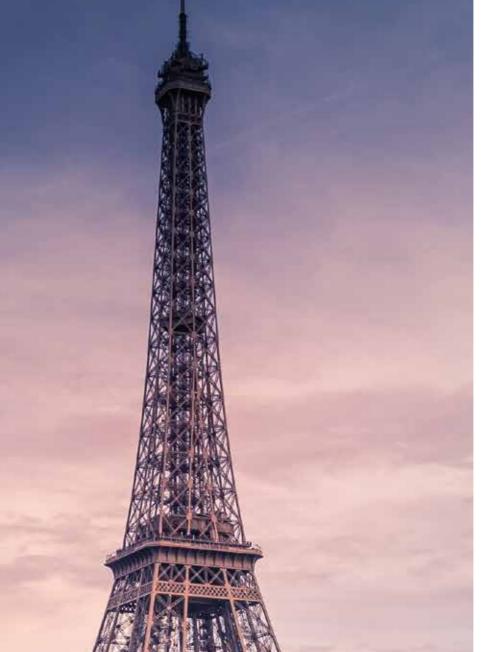
#### **DUBLIN CAMPUS**

The Dublin campus, which opened its doors in September 2017, relocated in early 2019 in order to get closer to the city centre and the financial district. On this new campus, students can take advantage of two large lecture rooms, a catering and a lounging area. With a few years of existence and a small cohort of students, EM Normandie's student society life is organised around discovering the many aspects of the Irish culture, such as Gaelic sports, sightseeing and, of course, social life





Making international students feel at home on its campuses is paramount to the School. In addition to dedicated student societies that organise activities for international students throughout the year, each campus has a dedicated English speaking coordinator within Le HUB (the School's centralised administration hub) so that your integration can be as smooth as possible.



#### **SERVICES TO STUDENTS**

#### **AIRPORT PICK UP & ORIENTATION DAYS**

The International Office organizes airport pick-ups and orientation days every semester to welcome you to the School. Throughout their first days, students will be invited to welcome coffees, ice breakers, intercultural workshops and many activities to get to know one another.

#### THE HUB

The HUB is the single gateway for students once enrolled at EM Normandie. This department will help students before and during their study abroad experience with administrative formalities such as accommodation, immigration, social security etc. Each campus has dedicated English-speaking coordinators within the HUB so that students' integration can be as smooth as possible.

#### STUDENTS SOCIETIES

EM Normandie cultivates a rich and dynamic associative life that offers each student the opportunity to lead projects and fulfill a passion. Moreover, student societies such as Global Village or ISC welcomes international students through fun activities and a buddy programme with French students.

#### **ACCESSIBILITY AND EQUAL OPPORTUNITIES**

With students' wellbeing at heart, a department is dedicated to equal rights, diversity, and opportunities. The School ensures all students live a great experience each step of the way and helps accommodate students with disabilities.

#### SAFFTY

Because community is central to its approach, EM Normandie established a safety procedure to ensure student wellbeing. The School recently signed a partnership with IREMOS, a private security company, in order to ensure safety for our entire community. International students can download a mobile app to get notifications in case of incidents. They will be informed of current events happening around them, have the possibility to sign up for a safety check and remain connected with staff until they are safe.

More info: safety@em-normandie.fr

### **GET IN TOUCH WITH US**

#### **Pauline GIAIME**

pgiaime@em-normandie.fr International Admission Manag CHINA (Based in Shanghai)

#### Adèle PRUVOST

apruvost@em-normandie.fr
International Admission Manager
EASTERN EUROPE = ASIA (Based in Paris)

#### Clarisse ISSA

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#### **Boss PUTHYAMPURATH**

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njaime@em-normandie.fr International Admission Manager AMERICAS • MAGHREB • MIDDLE EAST (Based in Paris)

---- Contact us applyto@em-normandie.fr

#### Juliette MONTUELLE

jmontuelle@em-normandie.fr International Admission Manager WESTERN EUROPE (Based in Paris)

#### **CAEN**

9, rue Claude Bloch 14052 CAEN CEDEX 4 Tél.: +33 (0)2 31 46 78 78

#### **LE HAVRE**

20, quai Frissard 76087 LE HAVRE CEDEX Tél.: +33 (0)2 32 92 59 99

#### **PARIS**

64, rue du Ranelagh 75016 PARIS Tél.: +33 (0)1 75 00 00 76

#### **DUBLIN**

Ulysses House, 22-24 Foley Street **DUBLIN 1, DO1 W2T2** Tél.: 00 35 3190 111 75

#### **OXFORD**

Jericho Building - Oxpens Road **OXFORD OX1 1SA** Tél.: 00 44 1865 681 407

em-normandie.com



















sustainable development.





**DUBLIN** 





**OXFORD** 



Non-profit organisation (law of 1901) under private law, École de Management de Normandie (EM Normandie Business School) was created by the Chambers of Commerce and Industry (CCI) of Seine Estuaire and Caen Normandie • Member of the Chapitre des Écoles de Management de la Conférence des Grandes Écoles (CGE) • Member of the Fondation Nationale pour l'Enseignement de la Gestion des Entreprises (FNEGE) • Active member of the Union des Grandes Écoles Indépendantes (UGEI) • Member of Campus France • Founding member of the European Master of Business Sciences (EMBS) • Classed as a Private higher education institution with a public interest (EESPIG) by the French Minister of Higher education, Research and Innovation • Member of the European Foundation for Management Development (EFMD) • Member of the Association to Advance Collegiate Schools of Business (AACSB) • BSIS Label • AACSB Accreditation • EQUIS Accreditation • EM Normandie supports

Design and production: 07/2020 - ©EM Normandie Service Communication - N° SIREN: 479 806 630 - Code NAF: 8542Z Photography: ©EM Normandie Communications Department / ©David Morganti / Adobestock Printing: Groupe Lecaux Imprimerie - Sustainable forest management certification - Print run: 900 copies - Non-binding document. Do not litter.





LE HAVRE

**PARIS** 

**CAEN** 

